

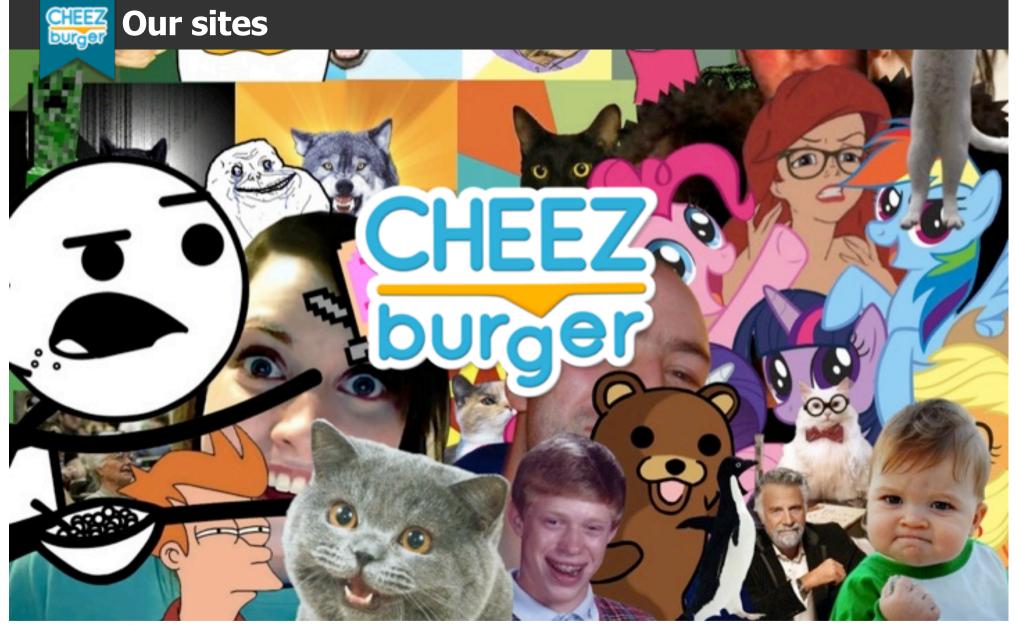
CHEEZBURGER Making the World Laugh for 5 Minutes a Day

ben@cheezburger.com @benhuh



Humble Beginnings







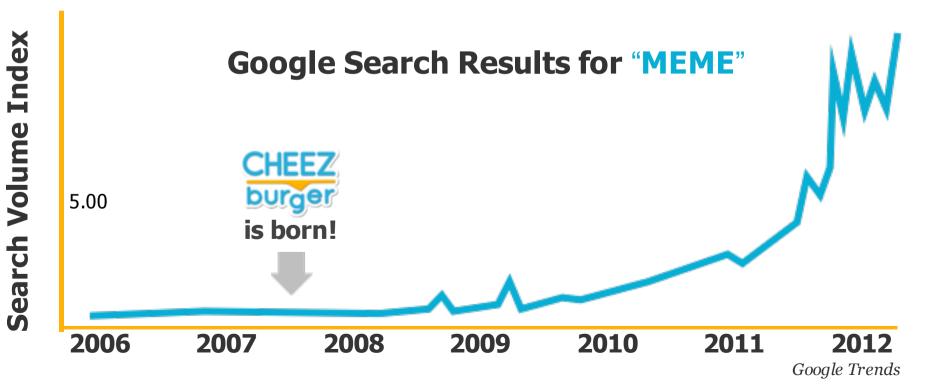
Know Your **Meme**







Delivering 5 minutes of happiness everyday, since 2007





We



Our Community



50,000 SITES

23 MILLION SUBMISSIONS 5.5 MILLION ORIGINALS

Our users create, curate, remix, and share.

MEME AND HUMOR EXPERTS

Full-time Internet Researchers at Know Your Meme.

Cheezburger.com: A destination to enjoy and express your sense of humor



From humble beginnings









































Why HUMOR?





Humor, the Social Media Lubricant



Humor is telling the truth without the truth.

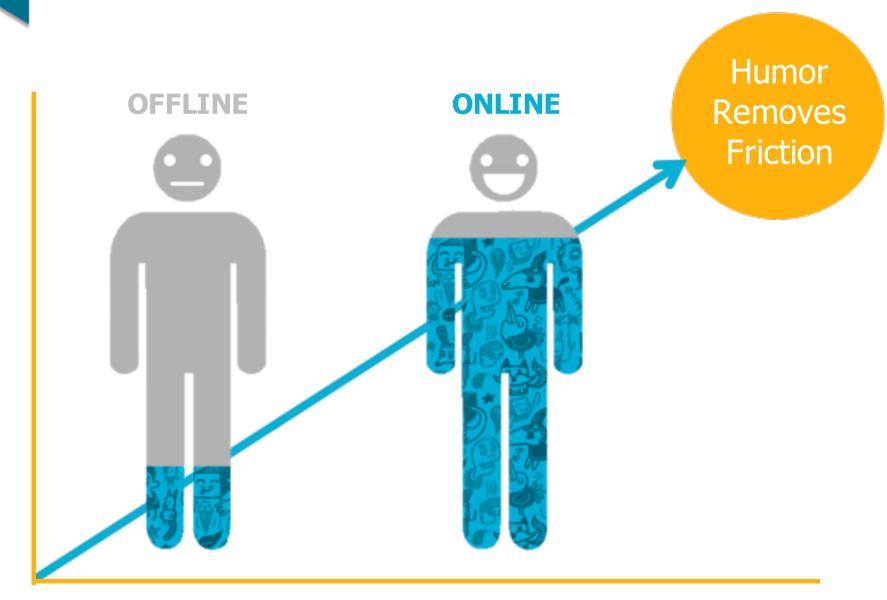


Humor is the modus operandi of the Intertubes



Everyone is a comedian

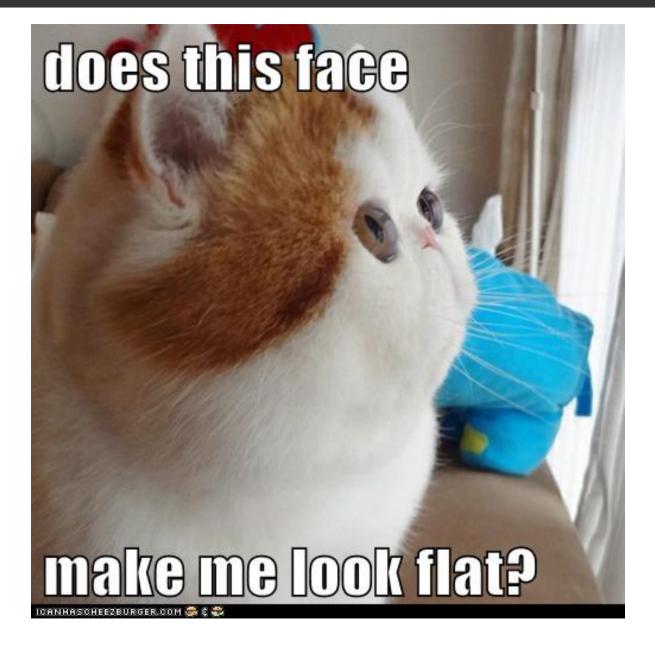
Presence of Humor



Memetic

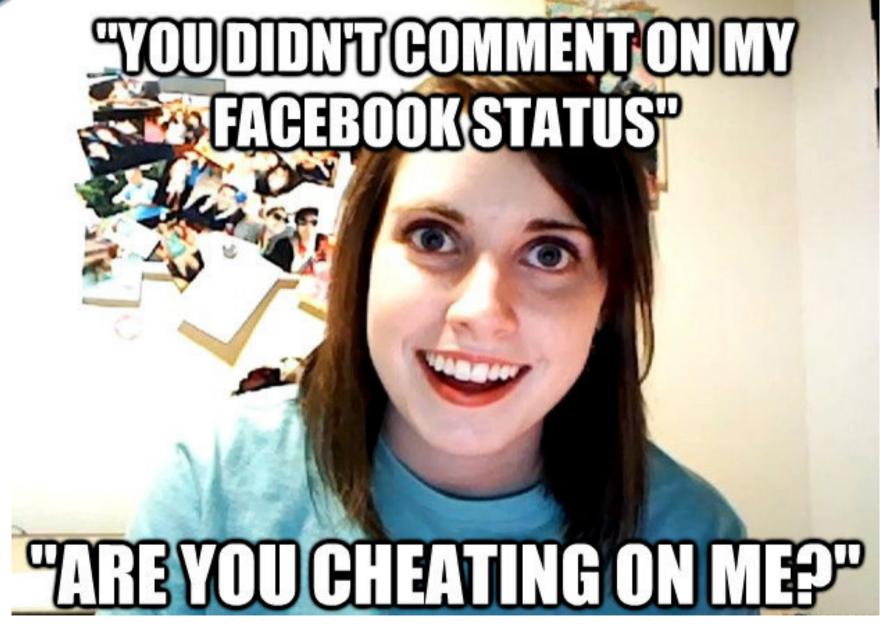


Meme Framework Example



THE MEME: Lolcats (Anthropomorphization)





THE MEME: Overly Attached Girlfriend



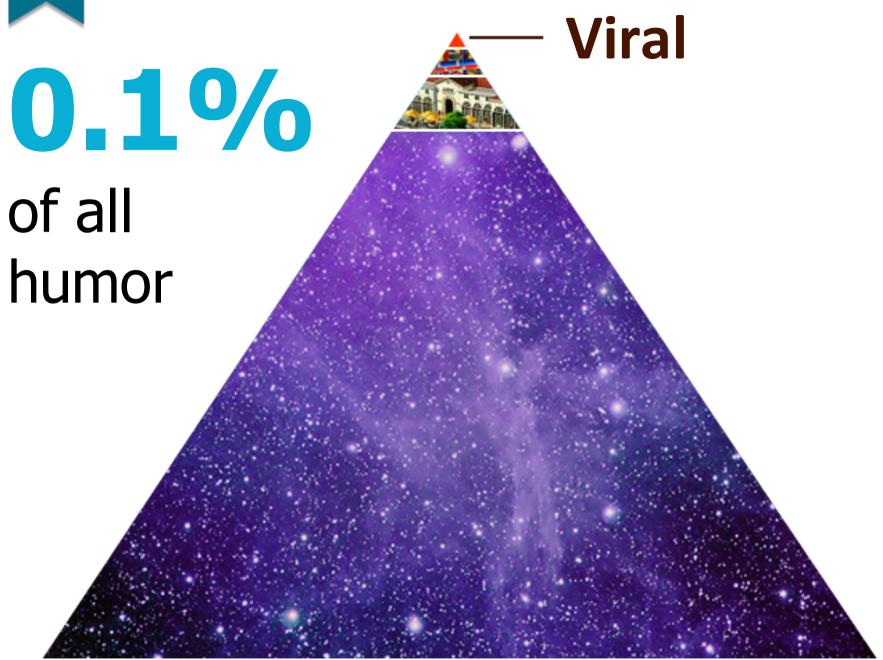


THE MEME: Twilight Bashing

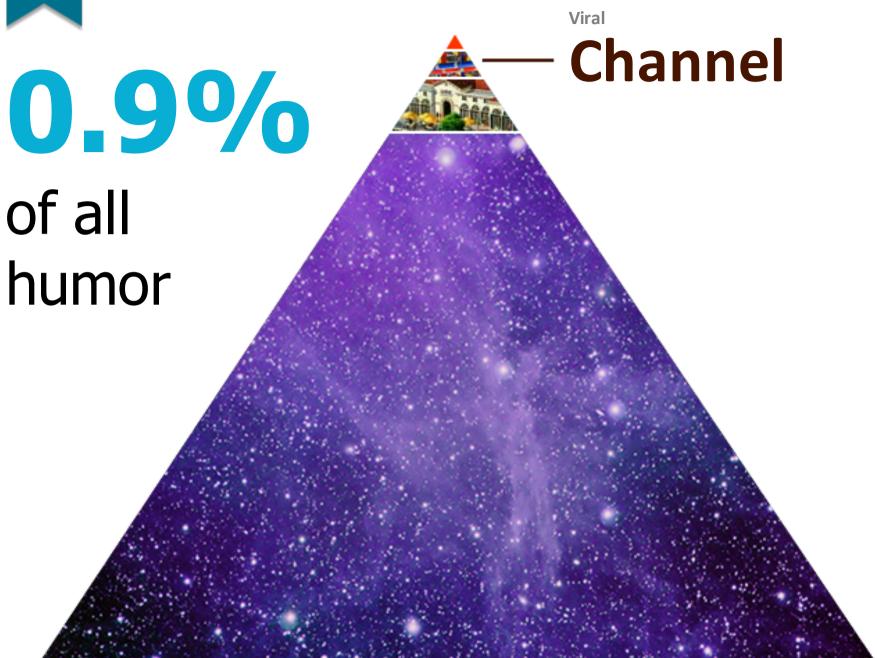
Adding
"if you know
what I mean"
at the end of an
ordinary sentence
can make it
sound sexual.

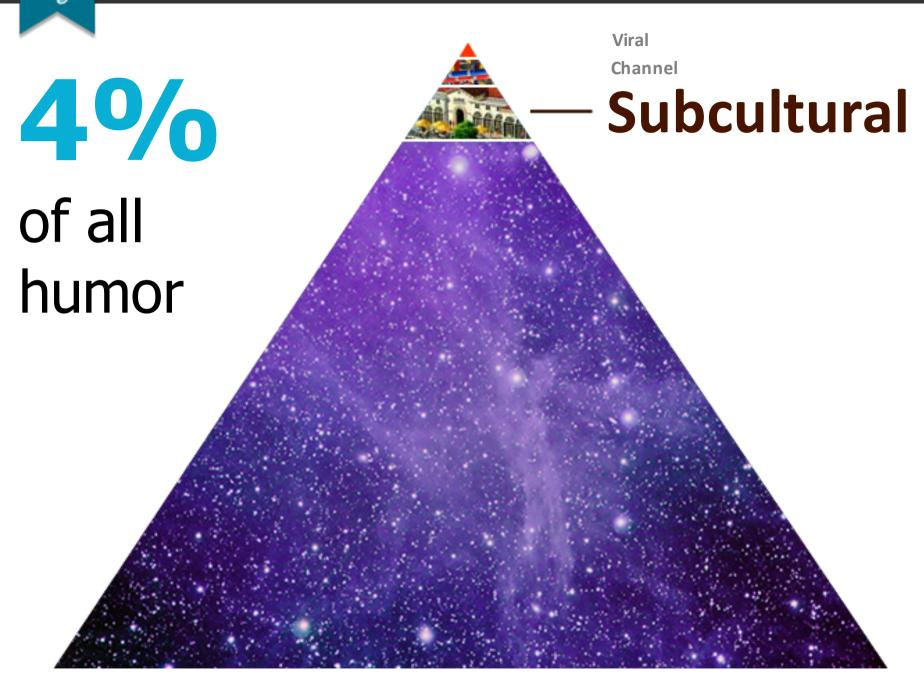




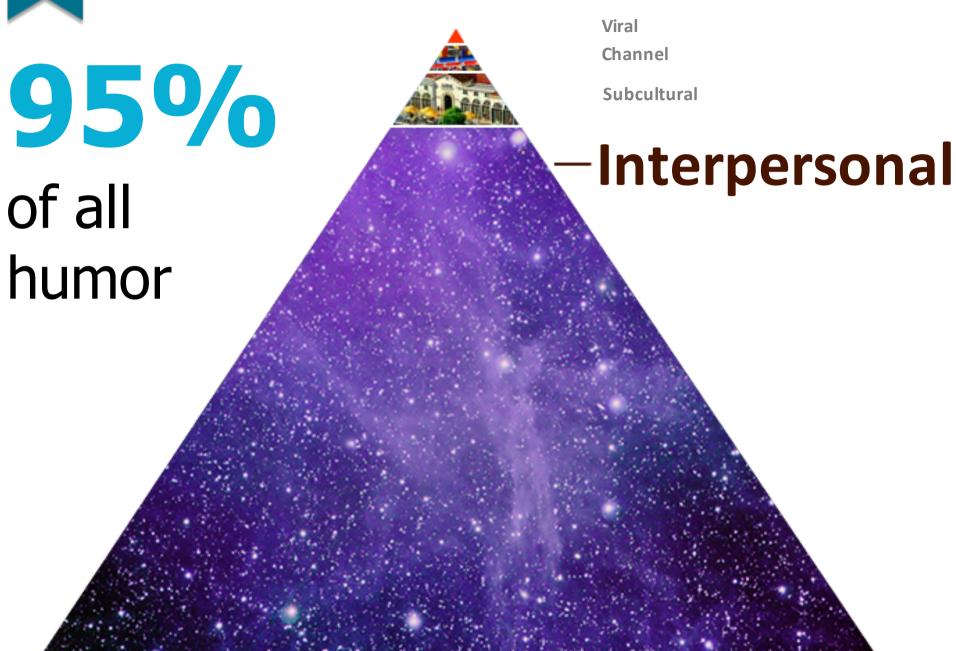








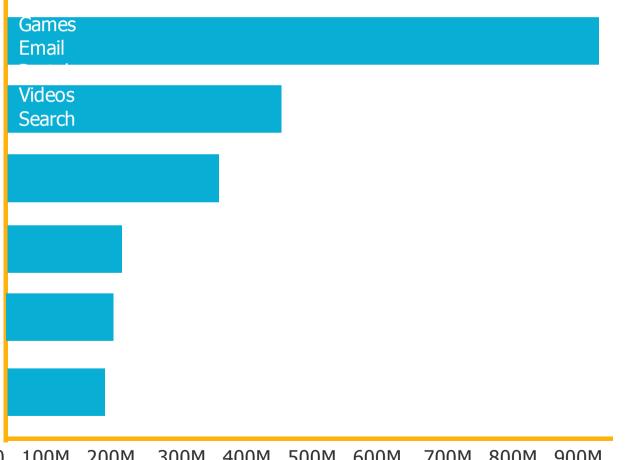




What are people doing online?

U.S. Monthly Time Spent

On most heavily used Internet sectors (MILLIONS OF HOURS)



WHERE DO THEY GO?

Social Networks

WHAT DO THEY DO?

Share **Images**

WHAT KIND OF IMAGES?

Memes



The power of images



IMAGES

are more likely to be promoted on Facebook than status updates or links.

(edgerankchecker.com)



The power of images



Compared to text links, image posts get

20X
The Virality

and almost

2X
The Reach



84/6

of Millennials believe user-generated content has influence on what they buy.

(Bazaarvoice)





of users aged 18-24
considered information
shared on social networks when
making a purchasing decision.

(eMarketer)







Our fans want to give us data.



There's data everywhere







★ Dave McClure favorited your Tweet

Mar 3: @davemcclure Texas and Dubai:



Likes











76

1036

SHARE:

0

83

0

ff Share

> Tweet

g+ +1

in

w)



Not ads, but conversations



Not customers, but fans



Not markets, but communities



How do you



your community?



Questions?

ben@cheezburger.com

@benhuh